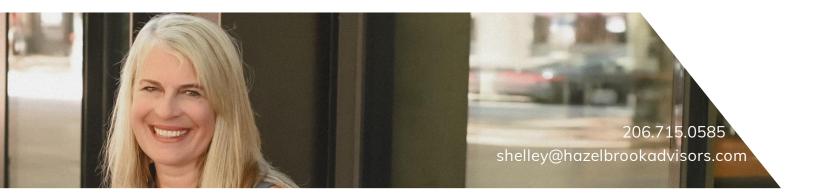
# SHELLEY EASTER GILL



Shelley is passionate about delivering measurable value for her clients. Her three decades of insightful leadership and commercial real estate expertise, as well as her low-key sense of humor, have contributed to her ability to identify and implement creative solutions for clients. Shelley is always searching for new opportunities, new possibilities, new solutions.

Shelley specializes in tenant representation, site selection, and strategy. She not only leads, but also plays an integral role in client projects, working diligently to understand the unique needs of a particular business or community challenge. She helps her clients to leverage real estate to support their missions.

#### PARTIAL CLIENT LIST

**Bill & Melinda Gates Foundation** 

Confidential Social Media Company

F5 Networks

Federal Home Loan Bank

Norcliffe Foundation

Port of Seattle

Russell Investments

Seattle Bank

Seattle Children's Hospital

Seattle Children's Research Institute

Sound Transit

Swedish Hospital

University of Washington

Washington Bankers Association

# AFFILIATIONS \ LICENSES

Real Estate Managing Broker, State of WA

Co-Chair (North America), Exis Global

Puget Sound Real Estate Institute, Board Member

## WORK EXPERIENCE

#### 2021 to PRESENT \ Hazelbrook Advisors

Co-founder specializing in tenant representation, site selection, lease mitigation, acquisition/disposition, and strategic planning.

#### 2005 to 2021 \ Kinzer Partners

Partner focused on providing real estate solutions to institutional, corporate, public and not-for-profit clients.

## 1995 to 2005 \ Trammell Crow Company

Office leasing specialist concentrated on the leasing, marketing and disposition of institutional grade office properties in the Seattle area.

## 1990 to 1995 \ The Norman Company

Leasing associate focused on providing consulting services to corporate and institutional clients. Designed complex financial analysis and development models.

## **EDUCATION**

University of WA \ BA, Finance

