

# SHELLEY EASTER GILL



Shelley is passionate about delivering measurable value for her clients. Her three decades of insightful leadership and commercial real estate expertise, as well as her low-key sense of humor, have contributed to her ability to identify and implement creative solutions for clients. Shelley is always searching for new opportunities, new possibilities, new solutions.

Shelley specializes in tenant representation, site selection, and strategy. She not only leads, but also plays an integral role in client projects, working diligently to understand the unique needs of a particular business or community challenge. She helps her clients to leverage real estate to support their missions.

## PARTIAL CLIENT LIST

Bill & Melinda Gates Foundation  
Confidential Social Media Company  
F5 Networks  
Federal Home Loan Bank  
Norcliffe Foundation  
Port of Seattle  
Russell Investments  
Seattle Bank  
Seattle Children's Hospital  
Seattle Children's Research Institute  
Sound Transit  
Swedish Hospital  
University of Washington  
Washington Bankers Association

## AFFILIATIONS \ LICENSES

Real Estate Managing Broker, State of WA  
Co-Chair (North America), Exis Global  
Puget Sound Real Estate Institute, Board Member

## WORK EXPERIENCE

2021 to PRESENT \ Hazelbrook Advisors

Co-founder specializing in tenant representation, site selection, lease mitigation, acquisition/disposition, and strategic planning.

2005 to 2021 \ Kinzer Partners

Partner focused on providing real estate solutions to institutional, corporate, public and not-for-profit clients.

1995 to 2005 \ Trammell Crow Company

Office leasing specialist concentrated on the leasing, marketing and disposition of institutional grade office properties in the Seattle area.

1990 to 1995 \ The Norman Company

Leasing associate focused on providing consulting services to corporate and institutional clients. Designed complex financial analysis and development models.

## EDUCATION

University of WA \ BA, Finance